

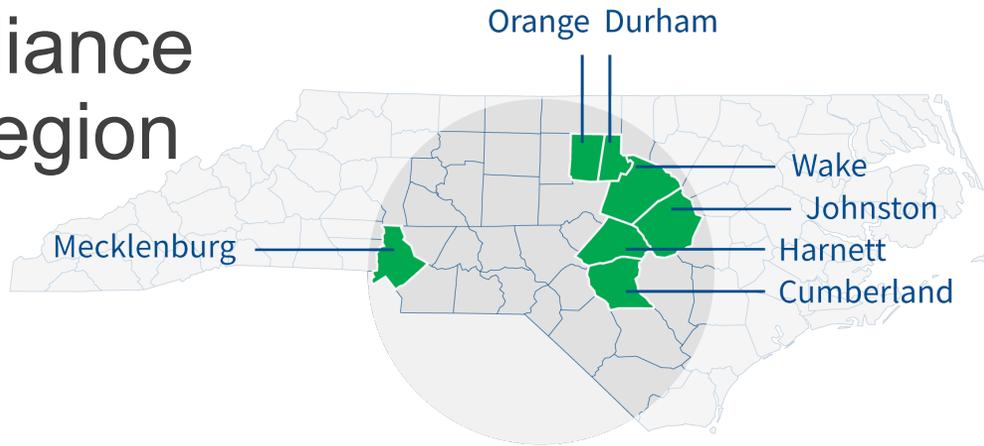


# Mecklenburg BOCC Public Policy Meeting

March 10, 2026

# Alliance At-a-Glance

## Alliance Region



**1,400+**  
Total Staff



## Covered Populations (as of 12/2025)



Tailored Plan  
~71K

Medicaid Direct  
~72K

Non-Medicaid  
(State-funded)  
~317K



**5,000+**  
Provider contracts

# Mental Health and Substance Use Disorder Outpatient Provider Data

## *Medicaid Provider Data*

Provider Type	# of Entities	# of Clinicians	Entity w/1 or more claims in FY25	Members Served in FY25
MH	257	3,420	172	17,343
SUD	12	593	9	1,016
ABA	96		60	2,491

# Tailored Care Management Network

**37** Care Management entities serving **17,347** Mecklenburg Medicaid Members

- 15 of the 37 are Historically Underutilized Providers
- Supported by a Clinically Integrated Network, Element, based in Charlotte, that is designated as a historically underutilized business
- Alliance has fully underwritten the financial support of Element as they grow and add revenue sources

# Alliance Network

- Alliance is allowed to maintain a closed network for certain behavioral health services.
- This provides Alliance with the ability to add services based on community need or quality concerns
  - Alliance added 3 providers off Assertive Community Treatment Team in Mecklenburg over the past two years
  - Alliance has allowed new youth residential providers and historically underutilized providers to enter our closed network since the Cardinal divestiture
- Alliance does not restrict in-network providers of closed network services from expanding those services. For example, providers of in-home youth services can add new teams to manage referral growth.

# Local Inpatient and Residential Bed Capacity

- Adult Psychiatric Inpatient Beds: 163
- Child Psychiatric Inpatient Beds: 37
- Child Facility Based Crisis: 16
- Adult Residential SUD Beds: 148 available to Medicaid Members available through three provider organizations.
  - There are two other SUD Residential providers in the county, one is not enrolled with Medicaid, the other provides a service that is not reimbursable through Medicaid.
- Adolescent SUD Beds: 0
- Psychiatric Residential Treatment Facility Beds: 42
- Group Home Beds: 159

# Community Reinvestment

- Alliance uses multiple and often braided funds to invest in our communities
- Reinvestment decisions are based on identified need. Filling identified needs and gaps is Alliance's priority
- We do not track Medicaid profit and loss at the county level and therefore do not align investment dollars to county profit
- Multiple Alliance investments benefit all counties
- Before any reinvestment spending can occur, Alliance must meet a number of solvency standards and maintain contractually required risk reserves
- State directed allocations, availability of Single Stream and Federal Block Grant dollars impact reinvestment decisions

# Investing in Mecklenburg County

Combined FY23-FY25 Alliance Health investments in Mecklenburg: **\$40,912,532**

Adult Facility Based Crisis (FBC)	Community Transitional Recovery Program	Roof Above
Child Facility Based Crisis (FBC)	Integrated Care Clinic with Atrium	Peer Bridger Support
Behavioral Health Urgent Care (BHUC)	Prevention Program Services	Bridge Housing
MORES Program	Child/Adolescent Day Treatment Program	Element HUB Clinically Integrated Network
Mobile Crisis Management	Therapeutic Relief	Umbrella Center
Transition and Stabilization Group Homes	Adult ACT	Katie Blessing Center
Rapid Admission for Youth	Child ACT	

# Return on Investment

- 915 Alliance members received same-day access to behavioral health urgent care in CY 2025
  - The ED would have been the primary alternative without the Behavioral Health Urgent Care
- An additional 162 Mecklenburg residents with serious mental illness were able to receive Assertive Community Treatment in CY 2025
- In FY 2025, 147 youth received child mobile crisis allowing them to remain at home

# Return on Investment

In FY2025, and prior to the launch of the CFSP, Alliance supported:

- 57 Mecklenburg youth to be treated in crisis group homes as opposed to waiting in a DSS office for placement
- 267 youth to receive therapeutic supports while awaiting a placement

# State Funds

In FY25:

- Alliance spent \$12,485,605.60 for state claims-based services for uninsured individuals in Mecklenburg
- 3362 unduplicated individuals were served by these funds
- These services were provided by 43 providers with locations in Mecklenburg covering an array of 28 distinct services

# State Funds

Top 10 Frequently Accessed State-Funded BH Services		
Service	# Claims	Distinct Count-Members Served
Opioid Maintenance Therapy	2,633	102
Facility Based Crisis	1,806	207
Mobile Crisis Management	1,415	703
Assertive Community Treatment Team	1,077	34
Inpatient Hospital (Three Way contract)	1,014	147
Psychiatric E&M Moderate, Estab Patient	977	359
SA Intensive Outpatient Program	940	82
Psychosocial Rehabilitation	704	9
Peer Support Individual	641	44
SA Comprehensive Outpatient Treatment	616	36

# Federal Block Grants

- FY2025 Block Grant Spending in Mecklenburg: \$3.25 Million
  - Alliance receives a total of \$16.65 Million in Federal Block Grant funding
- Majority of block grant funding is directed to providers by the state through pass-through allocations
- Providers must meet certain eligibility requirements to receive, including having non-profit status