



Business Investment Program Grant
Public Hearing
Teknos US Inc.

Mecklenburg Board of County Commissioners

October 1, 2019

Teknos US

About the Company



- Teknos US produces sustainable paints and coating solutions for industries construction, transportation and extraction. Teknos has been located in Mecklenburg County since 2007 and currently employs 17 people.
- Teknos is seeking to manufacture exterior water-based paints and primers for construction applications in wood windows, doors and siding.
- The proposed location will grow its manufacturing capacity in Mecklenburg County from 750,000 liters per year to 12 million liters per year.
- This expansion will allow Teknos to meet growing North American customer demand and also serve new markets with new products



Teknos US

Project Details

- \$4.2 million in new taxable investment
- 25 new employees; retention of 17 employees
- Expansion of manufacturing and production

Position	Job count	Salary Range
R&D Chemist, QHES Chemists	2	\$124,800
QC Technician, R&D Technician	5	\$62,400
Sales Representatives	5	\$95,680
Chemical / Plant Operators	9	\$46,800
Customer Service Representative, Purchasing & Marketing Coordinators	4	\$48,880
TOTAL	25	\$66,269



Teknos US

BIP Guidelines

The company considered one other site:

York County: \$2,263,700

Corporate Stewardship

- Teknos is currently exploring collaborative efforts with the Office of Economic Development to provide workforce development opportunities.

Teknos US BIP

Partner	Amount
County	\$88,417
State (estimated)	\$32,500
Total	\$120,917

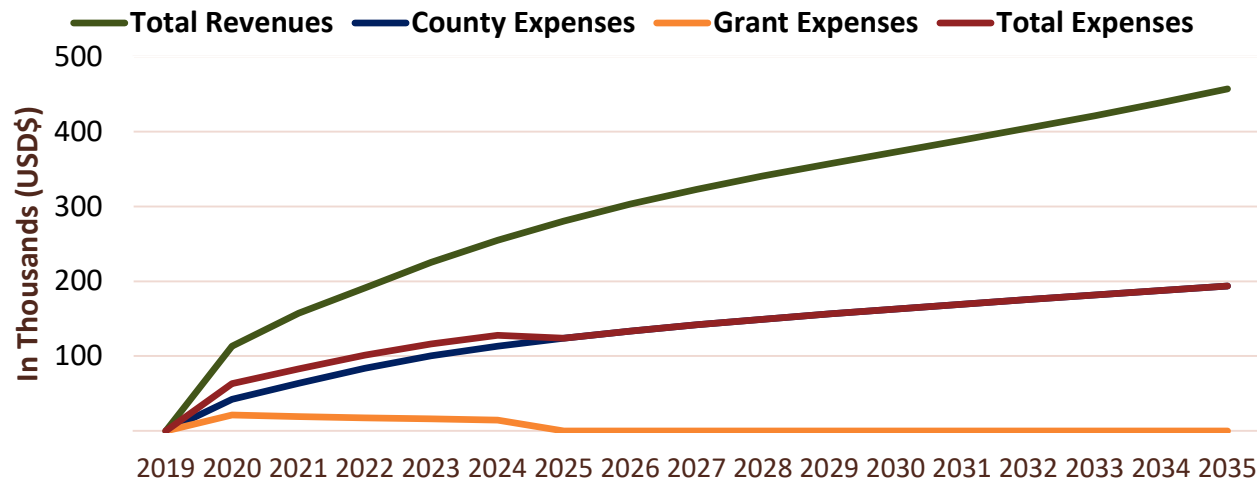
- 5 year, 90% grant
- Notice of Intent – BOCC (8/7/2019)
- North Carolina Customized Training - \$1,200 to \$1,400 per eligible position created



Business Investment Program Grant

Teknos US | Estimated Fiscal Impacts

- The project is estimated to induce 82 secondary jobs by the end of grant term
- The project is estimated to induce \$73,200 in annual sales tax by the end of the grant term
- Net revenue in the final grant year is estimated to be \$127,100 with a cumulative net of \$450,600 over the life of the grant



	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Revenue	113.1	157.3	191.2	225.2	254.9	280.5	302.9	322.7	340.8	357.0	373.0	388.8	404.9	421.3
Expense	63.2	82.9	101.0	116.1	127.7	124.0	133.5	141.8	149.3	156.2	162.8	169.2	175.5	181.7
Net	50.0	74.3	90.1	109.0	127.1	156.5	169.4	180.9	191.4	200.8	210.2	219.6	229.3	239.6
Cumulative	50.0	124.3	214.4	323.5	450.6	607.1	776.5	957.4	1,148.8	1,349.6	1,559.9	1,779.4	2,008.8	2,248.4



Teknos US

BOCC Action

- Adopt a resolution to approve a Business Investment Program Grant to Teknos for a total estimated amount of \$88,417 and authorize the County Manager to negotiate and execute any and all necessary contract documents.

