



Date: 3/26/2019

Sole Source Justification Form

This form must be completed for all Sole Source purchase requests prior to submitting for Board approval or entering a requisition in the County's financial system.

North Carolina General Statute 143-129(e)(6) requires that Mecklenburg County procure all apparatus, supplies, materials and equipment ("Goods") totaling \$30,000 or more by competitively bidding unless:

- i. Performance or price competition for a product is not available;
- ii. A needed product is available from only one source of supply; or
- iii. Standardization or compatibility is the overriding consideration.

The completed form should be submitted to MeckPro@MecklenburgCountyNC.gov for review.

1. Requestor Information

Name: Norman Goode

Title: Major

Phone Number: 980-314-5110

Department: Mecklenburg County Sheriff's Office

2. Recommended Supplier

Supplier Name: Idemia

Address: 5515 East La Palma Avenue, Suite 100

City, State, Zip: Anaheim, ca 92807

Contact Name: Jayne Goodall

Telephone: 714-575-2956

3. Sole Source Justification

- a) Is the recommended supplier also the manufacturer? **Yes**
- b) Does the manufacturer sell the item(s) through distributors? **No**
- c) Please explain why performance or price competition (i.e. only one source is capable of supplying the items or meeting the requirements) is not available for the desired commodity.

IDEMIA is the owner of the software and design, sole developer and sole provider for the Automated Fingerprint Identification System (AFIS). The proposed IDEMIA Workstation upgrades are specifically designed to work with the existing AFIS located at NC DPS.

- d) Please explain why compatibility and standardization are the overriding considerations for this purchase.

As the manufacturer of the existing NC DPS AFIS subsystem, software applications, and Workstations, only IDEMIA can provide the Workstation upgrades with the required hardware/software and support. IDEMIA is the owner of the software and design, sole developer and sole provider for the AFIS. The proposed IDEMIA Workstation upgrades are specifically designed to work with the existing AFIS located at NC DPS. Furthermore, all of our current AFIS machines are supported by maintenance agreements with Idemia and the new machines are replacing machines that will no longer be supported on the State of NC platform after next month.

- e) The specific supplier is the only source of the required item because (check all that apply):

- ☒ The required items are proprietary to the contractor/supplier.
- ☒ A specific item is needed to be compatible or interchangeable with existing hardware.
- ☐ A specific item is needed as spare or replacement hardware.
- ☐ A specific item is needed for the repair or modification of existing hardware.
- ☐ A specific item is needed for technical evaluation or test.
- ☐ There is a **substantial technical risk** in contracting with any other contractor, thereby making that an unacceptable course of action (e.g., where only one contractor has been successful to date in implementing a difficult manufacturing process). In a brief explanation, provide supporting evidence of other contractor's with relevant capabilities and emphasize their inability to overcome the substantial technical risk.

- f) Why are the requested goods the only item that can satisfy your requirements? Indicate the unique features of the product that are not available in any other product. Provide specific, quantifiable factors and qualifications.

Idemia is the owner of the software and design, sole developer and sole provider of the AFIS. As the manufacturer of the existing NC DPS AFIS subsystem, software applications, and Workstations, only IDEMIA can provide the Workstation upgrades with the required hardware/software and support. These are the only machines compatible with the state system. Furthermore, this replacement equipment will be compatible with the other AFIS equipment we have in the Sheriff's Office.

- g) Were alternative goods evaluated? No

- a. If yes, what were they and why were they unacceptable? Please be specific with regard to features, characteristics, requirements, capabilities and compatibility.

[Click here to enter response.](#)

- b. If no, why were alternatives not evaluated?

No alternative available.

TERM:

One Time Purchase

Ongoing Purchase

I certify that the above information is true and correct and that I have no financial or other beneficial interest in the vendor or product.



3/26/2019

Requestor/Responsible Person Signature

Date



3/26/2019

Department Head

Date

To Be Completed by Procurement Division Staff

Date Received: Click here to enter a date. 3/27/19 ☒ Approved ☐ Denied

Approval or Denial Reason:

Procurement Signature (electronic signature is sufficient):

