## Mecklenburg County's Strategic Planning Model

**STRATEGIC PLANNING & EVALUATION** 

MONICA R. ALLEN, PHD

**APRIL 14, 2015** 

### **Overview**

- What is Strategic Planning?
- Strategic Planning Framework
- Department Strategic Business Planning Approach



## What is Strategic Planning?



## What is strategic planning?

- Systematic approach of "envisioning" includes setting priorities, goals; outlining strategies and measures needed to get to the desired future
- Recognize emerging trends and patterns in the community, and predict issues in the future environment related to the marketplace, demand for service, changing community needs, etc...
- Allows for persons to translate vision into action



## What is strategic planning? (con'd)

- Considers differences between strategies and tactics
  - Strategic thinking is leadership...creating the vision...doing the right things
  - Tactical thinking is management...executing the vision...doing things right
- Process for allocating resources over a defined period



### How will we know we are successful?

Performance Results Service Evaluations

Service Evaluatio

**Other evaluations** 

What resources will we need to be successful?

Budget

**Human Capital** 

Technology

Etc.

How will we know when we get there? Key Performance Indicators Targets

#### Where are we now?

Performance Data Financial Data External/Internal Drivers SWOT Analysis

Where do we want to go? Strategic Goals Strategic Priorities

How do we plan to get there? Key Initiatives Strategies

**Action Items** 

## Why important for Mecklenburg County?

- We strive to meet community needs by setting goals and achieving outcomes
- Standardized approach for strategic planning using a methodology that spans the next three-years
- Improve strategic business planning at the department level
- Incorporate strategic thinking as part of our organizational culture...becomes the way we do "business"
- Align budget decisions to department strategic goals and strategic priorities

## Strategic Planning Framework

## **Strategic Planning Framework**

#### Aligns core enterprise-wide initiatives:

- Corporate Goals, Strategies and Key Performance Indicators
- Executive Team and Department Work Plans: Annual Key Initiatives, Key Performance Indicators
- Department 3-Year Strategic Business Plans (FY17-FY19)

## All initiatives consider internal and external information such as:

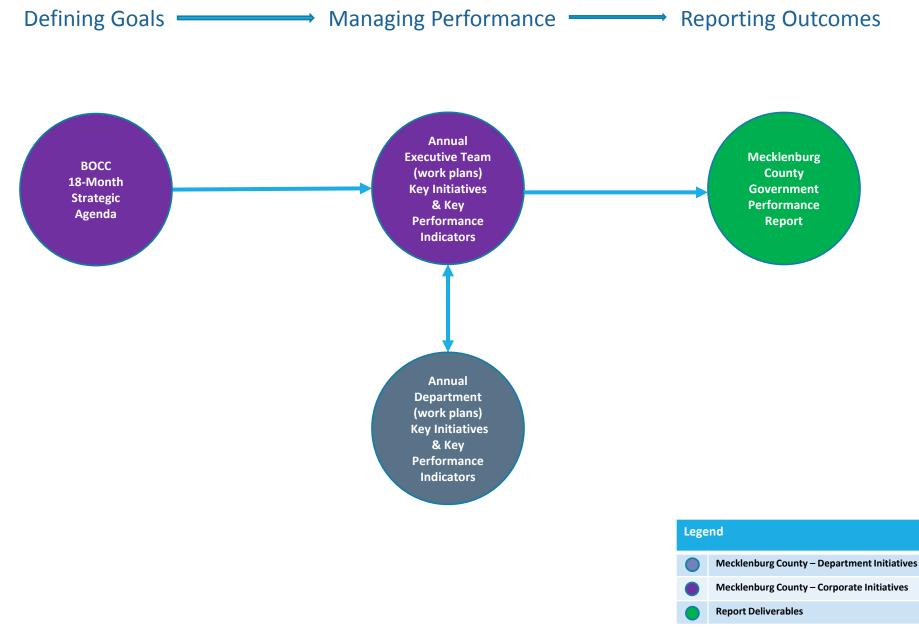
- Mecklenburg County: Pulse Report
- Mecklenburg Livable Communities Plan (strategies/action items)
- Quality of Life indicators
- Customer and Resident Perceptions
- Organizational and Budget Data
- Other factors (risk, legislation, department/community reports, etc...)

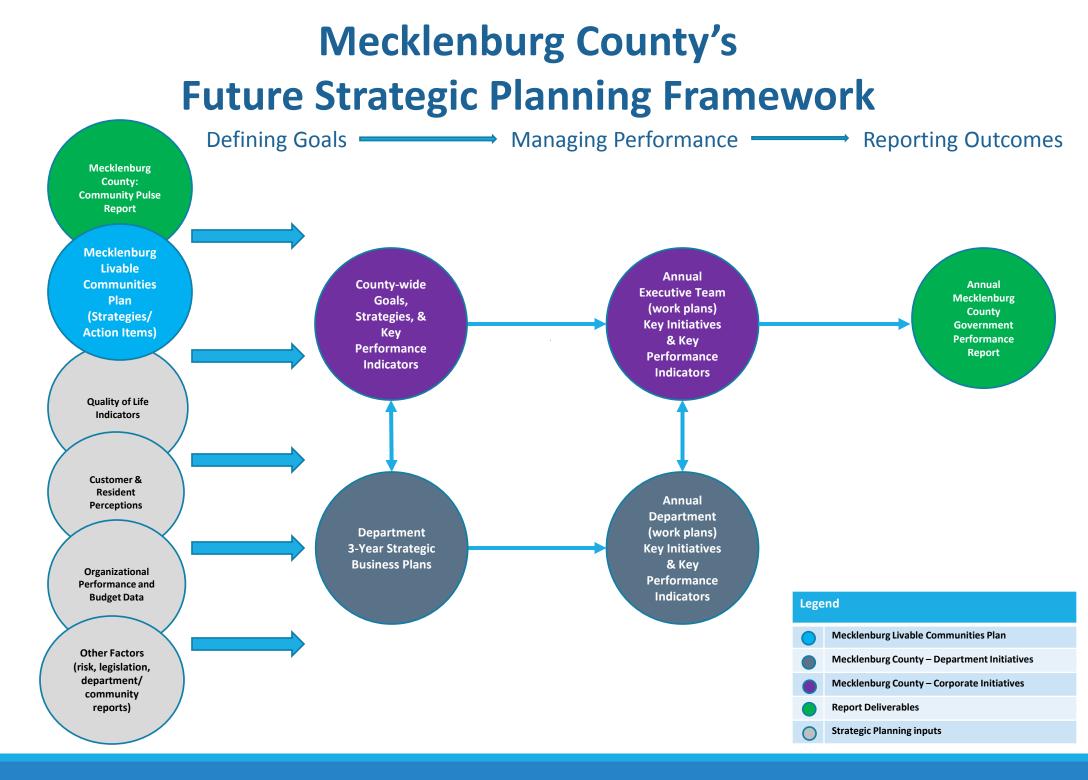
#### Communicate relevant information to the public via:

Mecklenburg County Government Performance Report (annual)



### Mecklenburg County's Current Strategic Planning Framework





## Department 3-Year Strategic Business Planning Approach



# What will be our approach to Strategic Business Planning?

- Organization-wide: Build capacity to do strategic planning within departments
  - Provide a two-day strategic planning and facilitation training with department staff and Strategic Planning & Evaluation - Budget team
  - Leverage Human Resources-Learning & Development unit to provide ongoing trainings
- Departments will think about FY17-FY19 strategic goals and draft strategic business plans accordingly
- Strategic Planning & Evaluation team will assist departments with outlining strategic goals and business plans

### Department Strategic Business Planning Timeline

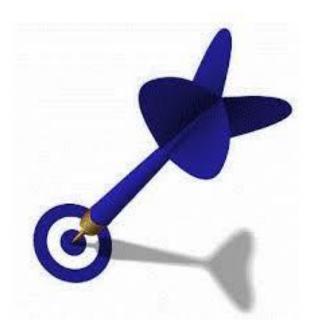
	FY15				FY16				FY17			
Activities	Qtr. 1	Qtr. 2	Qtr. 3	Qtr. 4	Qtr. 1	Qtr. 2	Qtr. 3	Qtr. 4	Qtr. 1	Qtr. 2	Qtr. 3	Qtr. 4
Pre-Work				*								
Business Planning					Mgrs. Cabinet Strategic Planning Retreat	Business Plann tua Board Board Board Board Board	ing Bi	udgeting				
Post-Planning/ Implementation												

### Department Strategic Business Planning Key Activities

Activities	Item						
Pre-work							
Summer 2014 – Spring 2015	Prepare Strategic Planning approach and process						
Dept. Business Planning							
Spring – Summer 2015	<ul> <li>Department Strategic Planning "Kick-Off"</li> <li>Department staff strategic planning and facilitation training</li> <li>Manager's Cabinet Strategic Planning Retreat</li> </ul>						
Summer – Winter 2015	<ul> <li>BOCC engagement on department priorities</li> <li>Departments draft 3-Year Department Strategic Business Plans (FY17-FY19)</li> </ul>						
Winter 2015/16	Departments present preliminary year-one (FY17) strategic business plans to BOCC						
March 2016	Departments prepare and submit budgets linked to year-one (FY17) strategic business pl						
Post-Planning/Implementation							
July 2016	Departments execute year-one (FY17) strategic business plan action items, key initiatives						

### **Other Considerations**

- Department 3-Year Strategic Business Plans (FY17-FY19) will be rolling plans
  - Annual review and updates to the Business Plans each summer/fall to ensure relevancy to business
- Strategic Planning & Evaluation team will provide greater assistance to departments with limited resources



## Mecklenburg County's Strategic Planning Model

**STRATEGIC PLANNING & EVALUATION** 

MONICA R. ALLEN, PHD

**APRIL 14, 2015**