



## Sole Source Justification Form

This form must be completed for all Sole Source purchase requests prior to submitting for Board approval or entering a requisition in the County's financial system.

Instructions: Please complete the form and provide as much detail as possible. Sign the form electronically and return completed form to MeckPro@MecklenburgCountyNC.gov for review. Once a decision is made the form will be returned to you.

Date: May 24, 2024

North Carolina General Statute 143-129(e)(6) requires that Mecklenburg County procure all apparatus, supplies, materials and equipment ("Goods") totaling \$30,000 or more by competitively bidding unless:  
Performance or price competition for a product is not available;

A needed product is available from only one source of supply; or Standardization or compatibility is the overriding consideration.

### 1. Requestor Information

Name: Gregory Clemmer Title: Division Director  
Phone Number: 980-722-2339 Department: PRK

### 2. Recommended Supplier

Supplier Name: Daktronics  
Address: 201 Daktronics Drive City, State, Zip: Brookings, SD 57006  
Contact Name: Corey Williams Telephone: 1-866-539-0200 Email:  
Corey.Williams@daktronics.com

### 3. Sole Source Justification

Is the recommended supplier also the manufacturer? ☒ Yes ☐ No  
Does the manufacturer sell the item(s) through distributors? ☐ Yes ☒ No

Please explain why performance or price competition (i.e. only one source can supply the items or meeting the requirements) is not available for the desired commodity.

The Department is seeking to purchase Daktronics Pitch Perimeter Field Boards to be utilized at sporting and special events such as soccer games, football and lacrosse games.

The Stadium currently has Daktronics equipment, compatible with the pitch perimeter field boards. No other vendor is going to be able to interface with the scoring and video control systems. They would require a separate control system forcing staff to learn multiple operating systems and manage both during the course of events.

Please explain why compatibility and standardization are the overriding considerations for this purchase.

The facility currently has Daktronics provided display and control equipment. Introducing additional third party provided equipment can create additional risk and potential issues with integration compatibility, warranties and servicing. Maintaining the sole provider onsite for displays/control equipment can assist with ease of overall operations.

The specific supplier is the only source of the required item because (check all that apply):

- ☒ A specific item is needed to be compatible or interchangeable with existing hardware.
- ☐ A specific item is needed as spare or replacement hardware.
- ☐ A specific item is needed for the repair or modification of existing hardware.
- ☐ A specific item is needed for technical evaluation or test.
- ☐ There is a substantial technical risk in contracting with any other contractor, thereby making that an unacceptable course of action (e.g., where only one contractor has been successful to date in implementing a difficult manufacturing process).

In a brief explanation, provide supporting evidence of other contractor's with relevant capabilities and emphasize their inability to overcome the substantial technical risk.

Why are the requested goods the only item that can satisfy your requirements? Indicate the unique features of the product that are not available in any other product. Provide specific, quantifiable factors and qualifications.

No other contractor's product can communicate with our existing scoring control system and video control system. We need this level of intergration so that we don'y have to learn a new control system that we invested in a few years ago. If we don't have this level of integration, our operating costs will increase due to the need of having another staff member onsite to run this new, separate control system during events.

Were alternative goods evaluated? ☒ Yes ☐ No

If yes, what were they and why were they unacceptable? Please be specific regarding features, characteristics, requirements, capabilities and compatibility.

The alternatives do not integrate with the current operating and control system.

If no, why were alternatives not evaluated?

TERM: ☐ One Time Purchase ☒ Ongoing Purchase

I certify that the above information is true and correct and that I have no financial or other beneficial interest in the vendor or product.

Gregory Clemmer  
Requestor/Responsible Person Signature  
(Electronic signature is sufficient.)

Date: 5/24/24

W. Lee Jones  
Department Head  
(Electronic signature is sufficient.)

Date: 5/24/24

☒ Approved ☐ Denied      Approval or Denial Reason: Product Sole Source is approved based upon system compatability requirements. Quote dated 4/23/24 is \$365,000. Approval from DCM Johnson provided via email on 6/4/24 at 2:54pm

Procurement Signature (electronic signature is sufficient): *Teresa Rausch*