



# **Business Investment Program (BIP) Grant**

## **Public Hearing**

Mecklenburg Board of County Commissioners  
March 18, 2025.



# Groninger USA, LLC



# Company Background

# Groninger USA, LLC



- Groninger USA, LLC is a leading international manufacturer of filling and closing machines for the pharmaceutical, consumer healthcare and cosmetics industries.
- Groninger USA, LLC is considering an expansion of its assembly and manufacturing capabilities driven by market growth.
- More than 42 years of experience in filling and closing. Since 1980 they have brought groundbreaking patents onto the market such as the rotary piston pump, the tub opening system, and the tub decontamination chamber.
- Employ over 1,500 people at three locations: Crailsheim, Schnelldorf (Germany), and Charlotte, NC.



# Project Details

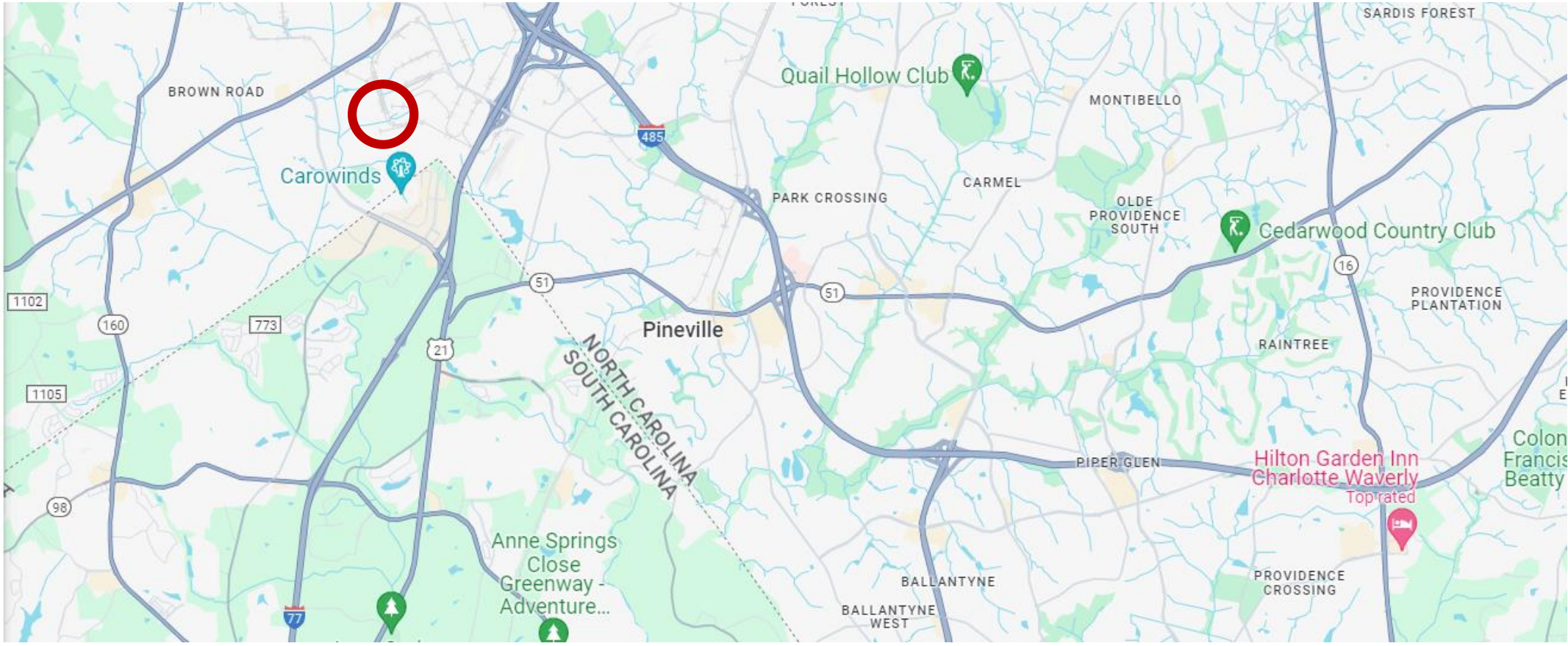
# Groninger USA, LLC

- **\$15,140,000 in New Taxable Investment**
  - \$11,000,000 in Real Property
  - \$4,140,000 in Business Personal Property
- **60 New Employees**
  - \$76,037 Average Wage
- **112 Retain Employees**
  - \$84,401 Average Wage
- **Competitive Sites**
  - Greenville, SC.
  - Columbus, OH.



# Project Location

# Groninger USA, LLC



**Proposed Location: 14045 S Lakes Dr. Charlotte, NC, 28273**  
**Submarket Name: Steele Creek**  
**Commission District : 6**



# Groninger USA, LLC

## Project Incentives

Partner	Terms	Amount
County	5 years/50%	\$168,353
City of Charlotte	5 years/90%	\$171,936
*State Incentives	-	\$143,200
<b>TOTAL</b>		<b>\$483,489</b>

\*State Incentives: NC Job Ready, Work Opportunity Tax Credit, and Federal Bonding



# Project Employment

## Groninger USA, LLC

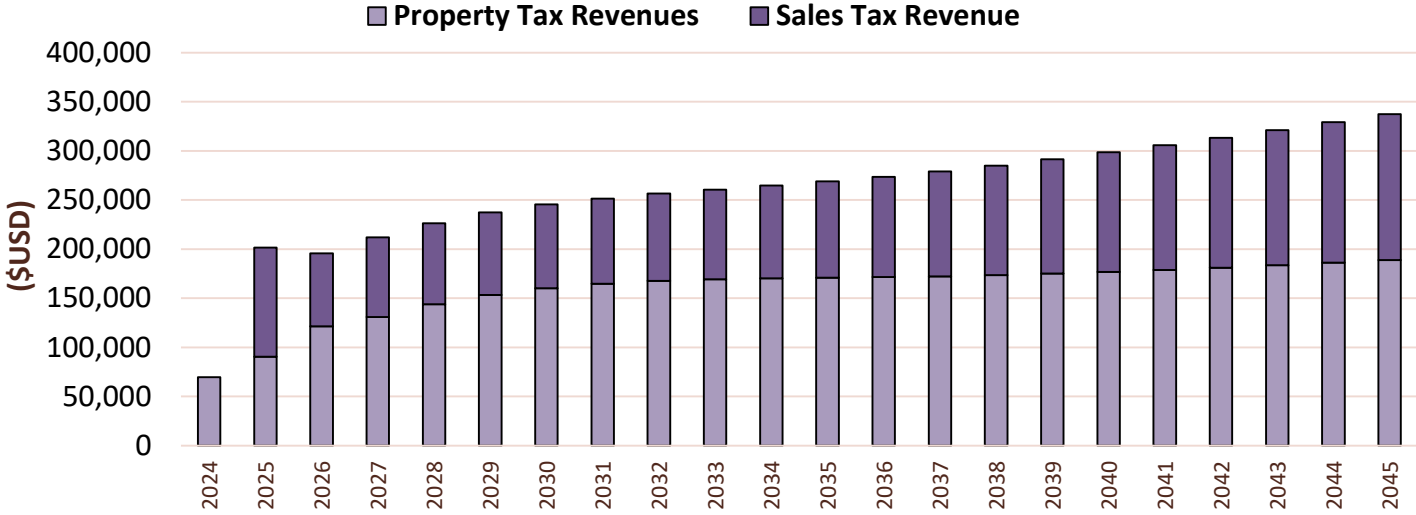
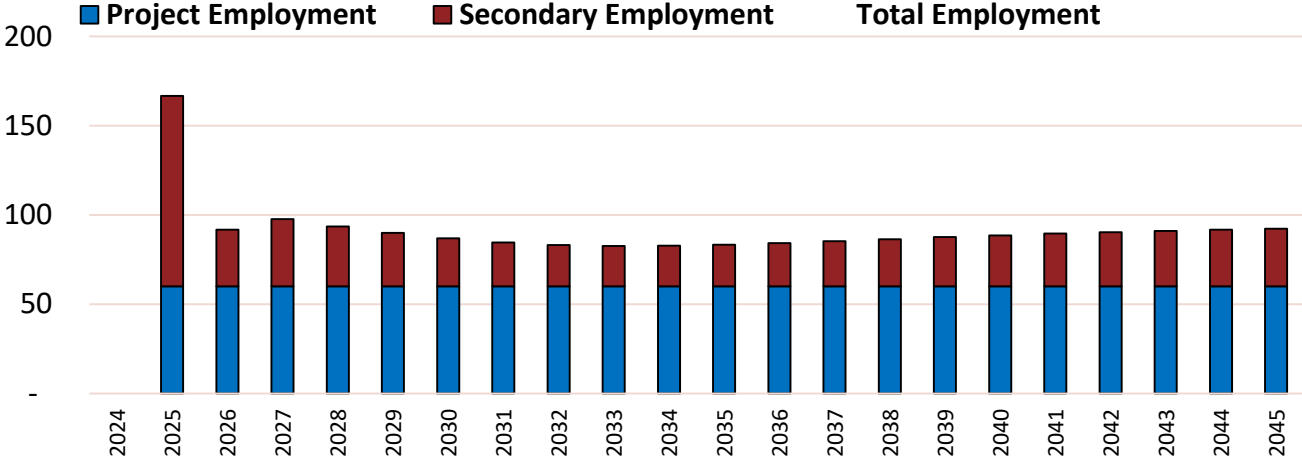
Position	Total	Salary Range	% of SOC	SOC Average	Standard Occupation Code
Director	1	\$200,000	210%	\$95,020	13-0000
Automation Engineer	4	\$104,000	82%	\$126,600	17-2061
Electrical Engineer	2	\$104,000	96%	\$108,110	17-2071
Finance	2	\$80,000	84%	\$95,020	13-0000
Field Service Technician	15	\$78,000	134%	\$57,940	49-0000
Mechanical Engineer	6	\$76,000	75%	\$100,410	17-2141
Assembly & Manufacturing Technicians	19	\$67,000	129%	\$51,590	51-2031
Machinist	2	\$66,560	126%	\$52,820	51-4041
Production Planning	1	\$65,000	119%	\$54,170	43-5061
Procurement	2	\$63,000	143%	\$44,040	43-3061
Administration	4	\$60,000	129%	\$46,460	43-0000
Quality Technician	1	\$60,000	87%	\$68,860	17-3023
Warehouse Associate	1	\$55,120	151%	\$36,380	53-7062
<b>TOTAL</b>	<b>60</b>				



# Project Impacts

## Groninger USA, LLC

- Groninger USA, LLC is expected to induce an additional **30 jobs** by the end of the five-year grant term.
- Groninger USA, LLC is expected to induce an additional cumulative net of **\$348,823 in sales tax** revenue by the end of Year 5.

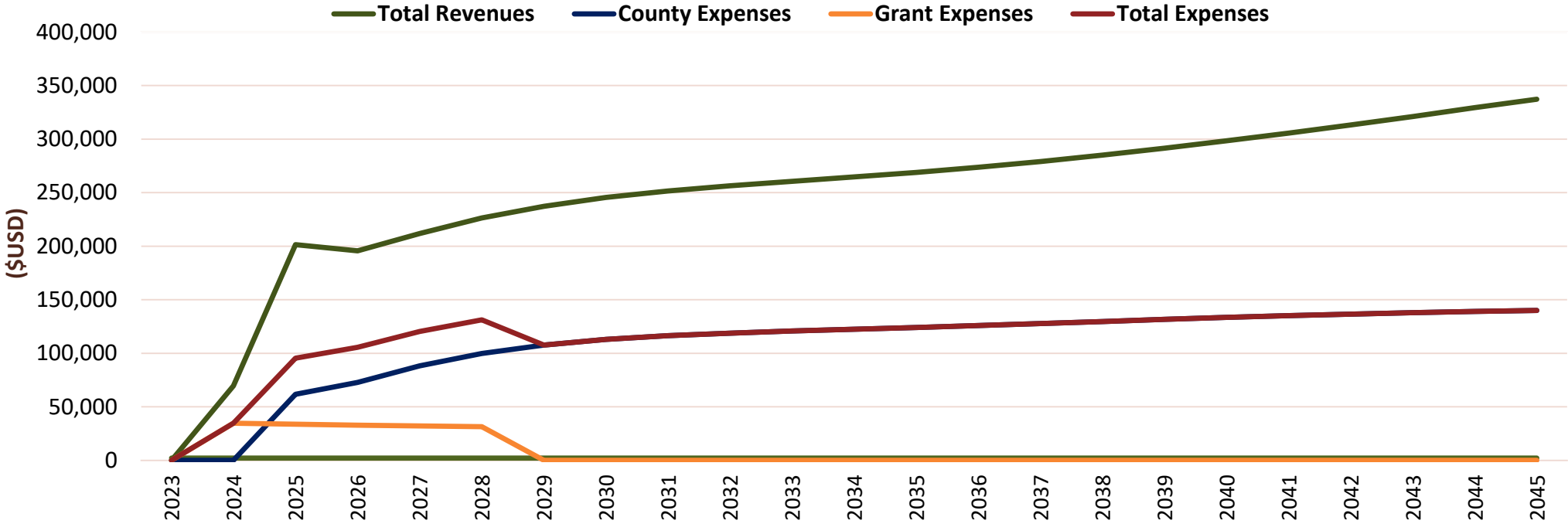




# Project Impacts

# Groninger USA, LLC

**Groninger USA, LLC** is expected to net the County **\$129,693** in revenue in the final year of the grant term for a cumulative net of **\$547,375** over five years



# Community Engagement

- **Apprenticeship Benefits:**
- Paid career opportunity with excellent benefits package
- Graduate from school debt-free
- Full-time employment opportunities after graduation, with successful completion of the program
- 4 years of advanced technical training at our facility
- Graduate from CPEC with an Associate Degree
- Receive a Journeyman Certificate from NC Department of Labor (NCDOL)
- Additional scholarship opportunities to continue education

# Groninger USA, LLC



# Benefits and Corporate Responsibilities

# Groninger USA, LLC

## Retirement Benefits and Tuition Reimbursement:

### 401K Options:

- Company match is 100% of the first 3% and 50% of the next 2%

### Education Reimbursements and Voluntary Time Off:

- Funding for formal training classes, courses, and conferences
- 16 hours per employee voluntary time

### Fair Chance Employment:

- Every situation is reviewed (7 years back background check) but the company does not allow convictions that directly impact the position

## Charitable Giving

- Classroom Central
- Nourish Up
- Boys & Girls Club
- Salvation Army
- Charlotte Works (Programs Committee)
- CPCC (Mechatronics Board)



## Groninger USA, LLC- BOCC Action

- Requesting the Board of County Commissioners to vote and adopt a resolution to approve a **5-year, 50%** Business Investment Program Grant to **Groninger USA, LLC** for a not to exceed amount of **\$168,353** and to authorize the County Manager to negotiate and execute the contract.





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