

# **Business Investment Program (BIP) Grant**

**Public Hearing** 

Presented to the

Mecklenburg Board of County Commissioners April 1, 2025.

#### Business Investment Program Grant





#### **Company Background**



- **DetraPel, Inc.**, is a clean-tech advanced materials company specializing in synthesizing and manufacturing PFAS-free protective coatings.
- The company makes stain repellents for shoes, garments, consumer and commercial textiles, food packaging, healthcare, technical textiles and electronics.
- Based in Framingham, MA.
- Founded in 2013.
- Considering 40,000 sf building in Charlotte for a R&D center that includes a clean room, manufacturing and warehouse space.

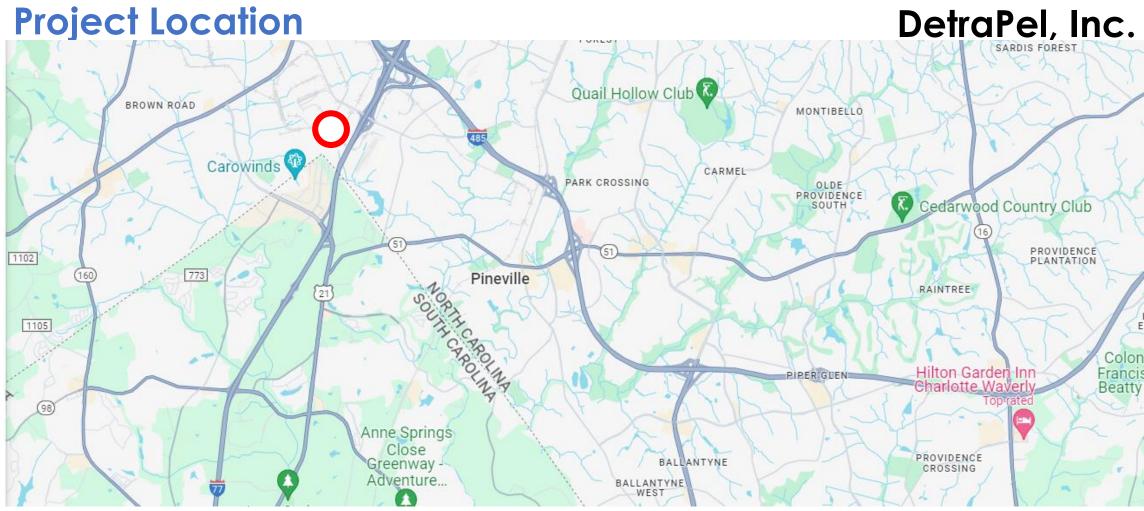


# **Project Details**

- \$3,5000,000 in New Taxable Investment
  - \$1,500,000 in Real Property
  - \$2,000,000 in Business Personal Property
- 35 New Employees
  - \$71,794 Average Wage
- Competitive Sites:
  - Fort Mill, SC.







Proposed Location: 11435 Granite St. A, Charlotte, NC, 28273 Submarket Name: Steele Creek Commission District : 6



#### **Project Incentives**

#### DetraPel, Inc.

| Partner           | Terms                    | Amount          |
|-------------------|--------------------------|-----------------|
| County            | 3 years/50%              | \$34,536        |
| City of Charlotte | 3 years/90%              | <b>\$22,843</b> |
| *State Incentives | \$1,700 per new job x 35 | \$59,500        |
| TOTAL             |                          | \$116,879       |

\* North Carolina Customized Training Program.



### **Project Employment**

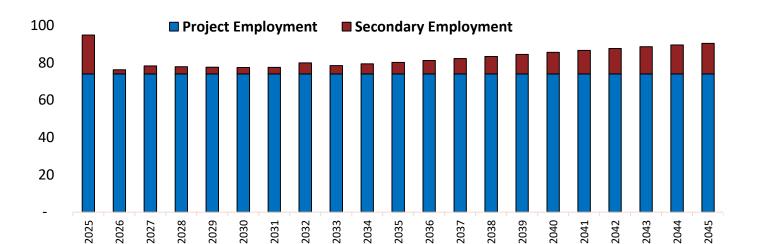
| Position                                | Jobs<br>Hired<br>Locally | Jobs<br>Relocated | SOC<br>Code | Salary    | SOC Average |
|---|--------------------------|-------------------|-------------|-----------|-------------|
| General &                               |                          |                   |             |           |             |
| Administrative                          | 5                        | 2                 | 43-9199     | \$98,000  | \$49,620    |
| Research &                              |                          |                   |             |           |             |
| Development                             | 5                        | 2                 | 19-2031     | \$107,340 | \$85,730    |
| Manufacturing                           | 10                       | 0                 | 51-0000     | \$48,764  | \$46,460    |
| Technical Sales/<br>Product Development | 4                        | 3                 | 41-9099     | \$67,833  | \$49,030    |
| Marketing                               | 4                        | 0                 | 27-3099     | \$55,000  | \$66,100    |
| Subtotal                                | 28                       | 7                 |             |           |             |
| Total                                   | 35                       |                   |             | \$71,794  |             |

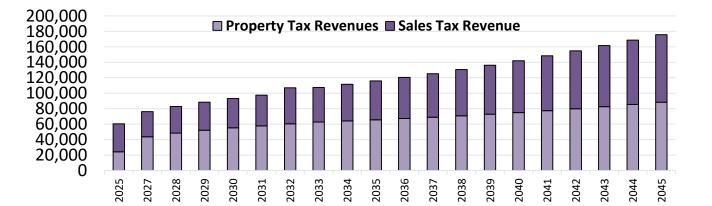


DetraPel, Inc.

# **Project Impacts**

- DetraPel, Inc., is expected to induce an additional 5 jobs by the end of the three-year grant term.
- DetraPel, Inc., is expected to induce an additional cumulative net of \$177,054 in sales tax revenue by the end of Year Three.



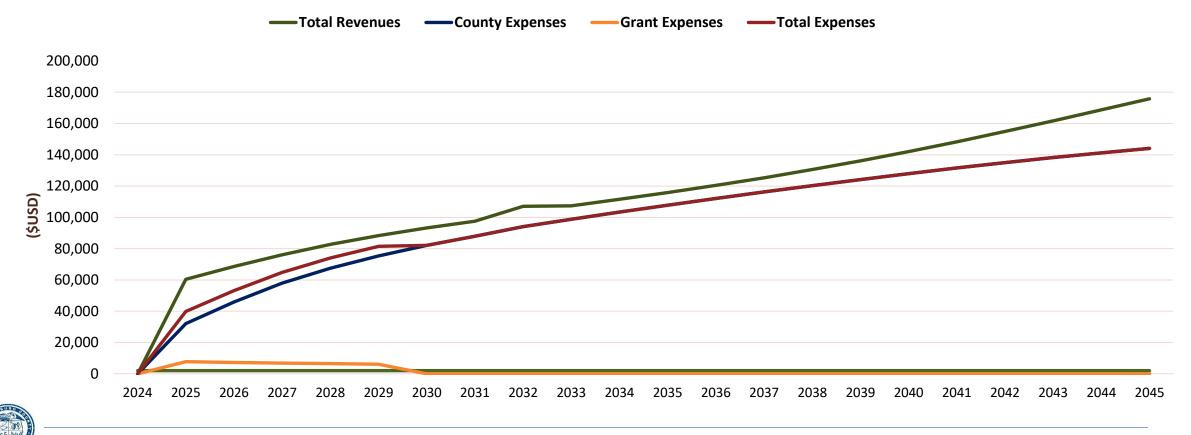




#### **Project Impacts**

### DetraPel, Inc.

**DetraPel, Inc.**, is expected to net the County **\$6,824** in revenue in the final year of the grant term for a cumulative net of **\$67,889** over three years



# Corporate Culture & Community Engagement DetraPel, Inc.

- The company pays 80% of premiums for health insurance and 90% for dental insurance.
- Offers 401k plan with 3% company match.
- Professional Development fund for all employees covering education and tuition.
- Unlimited Paid Time Off (PTO).
- Provides Second Chance hiring for certain roles.
- The company prioritizes hiring veterans, with approximately 25% of the workforce from the local veteran communities.
- In 2022, the company won the U.S. Department of Labor Hire Vets Gold Award, was named the Disabled American Veteran Employer of the Year in 2023 and was awarded the EY Global Equity Standard Certificate for the commitment of fostering diversity, equity and inclusion (DEI) within the organization.



#### DetraPel, Inc. – BOCC Action

 Requesting the Board of County Commissioners to vote and adopt a resolution to approve a 3-year, 50% Business Investment Program Grant to DetraPel, Inc., for a not to exceed amount of \$34,536 and to authorize the County Manager to negotiate and execute the contract.





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