



April 1, 2013

David Suddreth
Mecklenburg County
Charlotte, North Carolina

Re: Quote for Ballantyne BB, SB fields

Thank you for your interest in Musco's Green Generation Lighting® technology.

This quote includes lighting equipment, installation and underground. Musco will provide our Light-Structure Green™ – engineered from foundation-to-poletop in 5 Easy Pieces™ – and Control-Link® systems.

Light-Structure Green System Benefits

Musco's Light Structure Green System provides 25 years of safe, guaranteed light levels at the lowest operating cost in a hassle free manner by eliminating 100% of the maintenance and communication costs for your field lighting.

- Musco is the manufacturer and directly responsible for the production and performance of their lighting systems.
- This is a quality UL Listed lighting system designed for 25+ year life expectancy – designed to all applicable lighting standards, with engineered foundations, enclosed wiring, and remote ballasts for maintenance and easy fuse inspection.
- This system maintains the integrity of the light for 25 years (10,000 hours) of guaranteed maintained light levels with our patented Constant Light Technology.
- Engineered signed and sealed foundations by a licensed North Carolina Structural Engineer with concrete below grade to eliminate corrosion are provided with Musco's system.
- All maintenance associated with the lighting system including fixture repair, spot and group relamping covered by Musco's Constant 25 warranty.
- Musco provides specifically funded reserves to assure owners of their ability to back up the performance claims and maintenance.
- Musco provides testing and accountability throughout warranty period
- Light Structure Green provides the lowest cost of ownership over an expected 30-40 year life cycle of this lighting system as compared to conventional depreciating technology.
- Musco Sports Lighting is the only manufacturer with dedicated field service/maintenance staff with a local office.

- Control Link internet based control and monitoring system provides the most comprehensive values/features. All communication costs are included during the 25 year warranty period.
- Glare and spill light control is reduced by at least 50% compared to conventional light technology as specified through improved photometrics and proper mounting height design.

Your lighting project will cost:

All ballfields 50/30 footcandles turnkey installation.....\$545,000

Pricing is based on April 2013 pricing and is subject to change.

Quote Criteria

- Field size per attached designs #158226
- 480 Volt, 3 Phase per electrical design
- Structural code and wind speed = IBC 2009, 90 MPH Exp C
- Standard soil conditions. Rock, bottomless, wet or unsuitable soil may require additional engineering, special installation methods and additional cost.
- Signed and sealed foundation drawings included by Musco Sports Lighting LLC
- Assumes all fields ship at the same time to the same location.

Thank you again for the opportunity to provide you with this information. Please let me know if there are any questions with regard to product.

Sincerely,

Dina Neeley



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