



January 18, 2013

David Suddreth
Mecklenburg County Recreation and Parks
Charlotte, North Carolina

Re: Quote for Memorial Stadium

This quote includes lighting equipment, installation and underground. Musco will provide our Light-Structure Green™ – engineered from foundation-to-poletop in 5 Easy Pieces™ – and Control-Link® system.

Light-Structure Green System Benefits

Musco's Light Structure Green System provides 25 years of safe, guaranteed light levels at the lowest operating cost in a hassle free manner by eliminating 100% of the maintenance and communication costs for your field lighting.

- Musco is the manufacturer and directly responsible for the production and performance of their lighting systems.
- This is a quality UL Listed lighting system designed for 25+ year life expectancy – designed to all applicable lighting standards, with engineered foundations, enclosed wiring, and remote ballasts for maintenance and easy fuse inspection.
- This system maintains the integrity of the light for 25 years (10,000 hours) of guaranteed maintained light levels with our patented Constant Light Technology.
- Engineered signed and sealed foundations by a licensed North Carolina Structural Engineer with concrete below grade to eliminate corrosion are provided with Musco's system.
- All maintenance associated with the lighting system including fixture repair, spot and group relamping covered by Musco's Constant 25 warranty.
- Musco provides specifically funded reserves to assure owners of their ability to back up the performance claims and maintenance.
- Musco provides testing and accountability throughout warranty period
- Light Structure Green provides the lowest cost of ownership over an expected 30-40 year life cycle of this lighting system as compared to conventional depreciating technology.
- Musco Sports Lighting is the only manufacturer with dedicated field service/maintenance staff with a local office.
- Control Link internet based control and monitoring system provides the most comprehensive values/features. All communication costs are included during the 25 year warranty period.
- Glare and spill light control is reduced by at least 50% compared to conventional light technology as specified through improved photometrics and proper mounting height design.

Football Stadium\$795,000

Pricing is based on January 2013 pricing and is valid for 60 days.

Quote Criteria

- Structural code and wind speed = IBC 2009, 90 MPH Exp C
- Signed and sealed foundation drawings included by Musco Sports Lighting LLC
- Receive, offload, store, layout, assemble, erect, ground and terminate.
- Home Side 480-volt, 3-Phase, Underground.
- Built on galvanized free-standing rack.
- Sub-feed to existing concession building.
- 22-KW Generator & Automatic Transfer Switch, 120/208v, 3-Phase, Natural gas supply arranged for and paid for by others.
- Generator back-up power circuit to Visitors side.
- Power company transformer and primary wiring to be arranged for and paid for by others.
- Per David Suddreth's meeting with the Duke Engineer, concerning the secondary from Duke's transformer to our electrical service, we provide a raceway with pull-line only.
- Visitors side 480-volt, 3-Phase, Underground.
- Built on galvanized free-standing rack.
- Power company transformer and primary wiring to be arranged for and paid for by others.
- Per David Suddreth's meeting with the Duke Engineer, concerning the secondary from Duke's transformer to our electrical service, we provide a raceway with pull-line only.
- One to each single Musco light pole for sports lighting.
- One to Musco light poles F1-F3-F4-F5 for cleanup lights
- One to each Musco pole for incandescent egress lights.
- PVC Conduit and copper wire.

Thank you again for the opportunity to provide you with this information. Please let me know if there are any questions with regard to product.

Sincerely,

Dina Neeley



Sales Representative
Musco Sports Lighting, LLC
Phone: 336-414-1030
E-mail: dina.neeley@musco.com